

THOMPSONS



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Charlton Dover t: 01304 828680

www.thompsonsuk.com

THOMPSONS



The Power of Seven



WE ARE THOMPSONS

Thompsons is the UK's favourite tipper bodybuilder, selling more bodies than all our competitors combined.

Now with a total of 7 factories all hard at work, we are delivering more products and services than ever.

In Croydon, where our company is based, Thompsons has three factories. Since 2000, we've built another three in Blackburn and also brought Charlton Bodies of Dover into the Group.

In these 15 years, and despite a major economic recession, our turnover has grown five-fold. As we grow, Thompsons continuously re-invests so that it can grow some more. This brochure gives you an inside look into our success.

The Thompsons Group. Working to The Power of 7.

With 7 factories nationwide, we are t



Blackburn Site 1 concentrates on fitting hydraulics

■ Thompsons Croydon

Croydon is our HQ. As well as having three production facilities here, this is where we also design our bodies, introduce new technologies, machine tools and production processes.



■ Thompsons Blackburn

Centrally located in the UK, our Blackburn 1, 2 and 3 sites are purpose-designed for efficient, high volume tipper body production. Located right next to the M65, Blackburn also offers industry-leading standards of Parts and Service support.

■ Charlton Dover

Highly regarded for tippers, Charlton also builds a vast range of highly specialist and bespoke truck bodies, principally serving customers such as builders merchants, brick and block hauliers, utilities, highways support and local authorities.



the UK's leading tipper bodybuilder



Assembling bodies in Croydon

THE MAGNIFICENT 7

Thompsons' 7 factories boast some of the most advanced and expensive machine tool systems available anywhere in the world. Production processes that run night and day, fully complemented by the unmatched skills and experience of our steadily growing 200 - plus workforce.

To be able to guarantee 100% quality, almost every component in a Thompsons body is now designed and produced in-house. From a hinge to a headboard, a toprail to a tailgate, everything is down to us. And if we need to, we can design and produce a new component - physically in the metal - in less than 1 hour.

Technology like this means every Thompsons and Charlton body delivers not just the highest performance, but also the minimum cost of ownership.

Central to Thompsons' success is our ability to take the big decisions, to keep pushing forward, continuously investing in the future.

> Resources > Capability > Leadership

The Bystronic laser cutter in Croydon - a £450,000 investment



Our workforce has unmatched skills and experience



Blackburn Site 3 is our latest factory

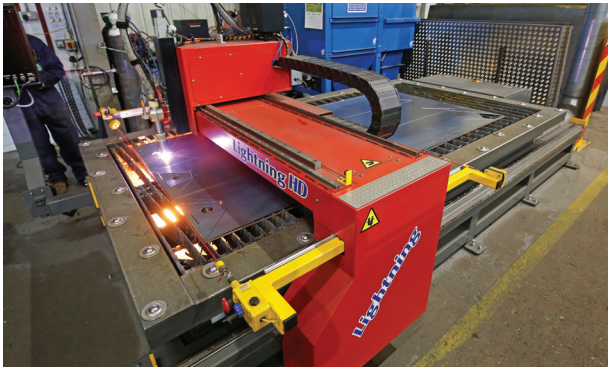


Single piece sides are pressed in Croydon

Charlton has an enormous product range



Parts of all types are available from stock



Almost all our components are made in-house

All In-House

From first cutting metal plate to delivering a fully painted vehicle ready to work, every part of our production process can be done in-house. Once in service, we also guarantee the highest possible standard of after sales support. Such a singularly focused 'total quality' approach is what makes Thompsons and Charlton truly special.

ip > Profit > Investment > Resources >



Trucks are finish painted in any livery

INTERESTING FACTS



Thompsons is a highly intensive, challenging and occasionally surprising business.

Here are some interesting facts about our company:

- Our factories process some 4,000 tonnes of steel per year.
- Every year, we invest well over £1.2m back into our business.
- In 20 years, we have built over 15,000 Loadmaster bodies, making this the UK's single most successful tipper body ever.
- In 40 years, we have built over 30,000 tippers. The oldest body still running has reached 28 years, and is now on its fifth chassis!
- We estimate there are over 15,000 Thompsons tippers on the UK roads today.
- Thompsons also delivers over 250 skiploaders and hookloaders per annum.
- We are the biggest supplier of Palfinger Epsilon cranes in Europe.
- Thompsons is the first company in our industry to introduce internet shopping for Parts.
- Our product range continues to grow as we serve more and more customers not just in the construction sector, but also in waste, highways, utilities and rentals.
- Thompsons bodies are also working hard outside the UK, with examples currently in Australia, New Zealand, Hong Kong, Cyprus and the Falkland Islands.
- Since 2000, our business has expanded five-fold.

THE FUTURE, ALWAYS

Our industry is constantly changing, improving itself by addressing new challenges and opportunities. Among bodybuilders, Thompsons is at the very arrowhead of that progress, which is where the true value of our products really lie.

■ Type Approval

As you would expect, Thompsons has led the way for both N3G (off-road) and N3 (on-road) trucks. Our technical solutions are practical, progressive and precisely engineered.

■ Skips and Hooks

Thompsons supplies not just tippers, but skiploaders and hookloaders too. Each fully installed, fitted out, painted and delivered ready for work.

■ Safety for Everyone

We take particular care in ensuring that all our products are designed and built to be as safe as possible, both for operators and third parties. We pride ourselves at being at the forefront of continually improving tipper safety as it affects the wider environment, especially in city centre operations.

■ Parts and Service

We provide the full range of Parts, from hydraulic seals to a complete sheeting system. Supplied either over the counter, by van delivery or via our unique internet based parts warehouse at www.thompsonseparts.co.uk Thompsons Service is also industry-leading, either at our workshops or on-site. Service is always when you need us, where you need us!



Thompsons provides 'whole life' customer support - nationwide

